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3	LOCAL TOURISM EFFECTS OF HSR IN SMALL CITIES:
4	THREE SYNTHETIC CONTROL CASE STUDIES ¹
4	TIREE STRINETIC CONTROL CASE STUDIES
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8	May 25th, 2022
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10	Abstract. The inauguration of high-speed rail (HSR) services is often associated with renewed
12	expectations of revitalization of local tourism activity in sparsely populated regions. However,
12	the empirical literature on the actual ex-post effects of this transport mode is scarce. This paper
14	contributes to this line of research by estimating the causal impact of the HSR on the number
15	of visitors in three small cities located in low-density areas in Spain. Our results, using the
16	synthetic control method, robustly show that the ex-post causal effects of the HSR on overnight
17	visitors are insignificant and, if any, they seem to exert a negative influence rather than a
18	positive contribution. This suggests that smaller cities should be very cautious about the short-
19	run expected impacts of transport improvements, and policy makers and planners should be
20	aware of the actual contribution of such investments in their assessment of the net social
21	benefits of HSR projects.
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23	Keywords: HSR; Tourism; Local effects; Small cities.
24	
25	JEL. Codes: L92, L83

¹ Authors thank comments and suggestions by three anonymous referees. Nevertheless, all errors are ours.

26 1. Introduction

27 In many countries around the world high-speed rail (HSR) is widely regarded as a notable upgrading in the existing transport system, a remarkable time-saving progress and as 28 undeniable accessibility improvement for cities located in the range of 200-600 kms.² 29 Politicians, businessmen and consumers alike often greet the opening of a new HSR line 30 with great joy assuming that it will immediately boost local economic activity by 31 32 attracting new visitors and investors. Indeed, the tourism sector usually joins them in 33 lobbying and pushing to welcome this modern mode of transport in the expectation of 34 revitalizing their tourist demand. This is especially striking in lagging territories, where 35 the promise of greater economic opportunities and dynamism associated with such infrastructure promotes greater hopes and attachment to the project. The argument is that 36 improved accessibility - decreasing the generalized cost of travel - will increase demand 37 for transportation and thus, spur business and leisure travel. This will benefit connected 38 cities thanks to their gained relative competitive advantage, what would create wider 39 economic effects (See Blanquart and Koning, 2017; Vickerman, 2018). 40

41 Scholars have proposed categorizations of tourism determinants and all of them highlight the role of accessibility, on which transport infrastructure and travel services are of critical 42 importance. Della Corte et al. (2010), for instance, proposed a six "A's" scheme of 43 determinants in which "Accessibility" to the destination was the first mentioned. Thus, 44 45 following the mechanisms proposed by Litman (2021), there 12 traits of transportation that explain why its improvements could induce tourism benefits. Among them, he 46 highlights transport quality (speed, comfort, and safety), network connectivity, cost and 47 affordability, intermodal integration, etc. All of them lowering the generalized cost of 48 travel which should induce new demand, especially in isolated lagged territories. 49

50 In Spain, for instance, the Transportation Ministry presented a comprehensive study on 51 the improvements in the railway sector, which explicitly declared that "connecting de-52 populating areas" and "promoting tourism" were among the objectives of the Spanish 53 government with these transportation infrastructures (Ministerio de Fomento, 2014).

54 Unfortunately, these ex-ante expectations are not always confirmed, and both economic 55 growth and decays might appear at the local level with and without HSR investments. The literature on the effects of HSR investments on the local economy has produced 56 57 mixed results, which justifies the need for case studies accounting for the specific context of each experience.³ In relation to the impact on tourism, for example, there remains a 58 need for disaggregated empirical evidence on the actual impact of these rail services on 59 60 the number of visitors in HSR-connected areas and the extent to which causality can be 61 accurately attributed to these transport improvements. Some recent papers for the Spanish

² Socioeconomic impacts of HSR undertakings go well beyond the accessibility-related ones and affect project assessment, as recently pointed out by Cheng and Chen (2021).

³ See Blanquart and Koning (2017) for a review of theories and evidence on the relationship between High-Speed Rail and tourism.

case suggest that HSR might not have the expected effects in attracting more visitors to tourist sites (Albalate and Fageda, 2016; Albalate *et al.*, 2017). This is particularly disappointing for low-density lagging areas that place their hopes on the positive shock that the arrival of high-speed rail can bring. Therefore, and following the findings in Albalate *et al.* (2021), this paper aims to examine the effects of the arrival and consolidation of HSR services on local tourism in some of the most depopulated provinces in Spain, focusing on their main municipalities (i.e., the province capital cities).

We believe that the Spanish experience – a leader in Europe both in terms of tourism and in the deployment of high-speed rail services (named AVE, or *Alta Velocidad Española*) - provides a valuable case study of what can be expected in terms of tourism development from the arrival of a large network infrastructure in low-density areas. We aim to contribute to the policy debate on infrastructure spending and allocation decisions at both national and local levels, as well as to better inform the perception of tourism managers and planners on the real effects of transport investments.

76 For this purpose, we have built an *ad hoc* database that includes all AVE connections to low-density Spanish provinces (less than 30 inhabitants per km²) whose capital cities – 77 78 where the HSR station is located - have less than 200,000 inhabitants. Then, we 79 empirically analyze the local effects of the new rail services in terms of local tourism activity. From a methodological point of view, we robustly estimate the causal effect of 80 HSR services on overnight tourists with a synthetic control method for three selected 81 82 treated cities that are capitals of low-density areas far enough (at least 100 km) from large nodes and metropolitan areas: Albacete, Cuenca, and León. 83

The structure of the rest of our work is as follows. First, in Section 2, we will briefly 84 85 review the relationship between the expected impact of high-speed rail investments on 86 regional growth and, particularly, on tourism. Section 3 summarizes the main descriptive 87 statistics of tourism outcomes for the municipalities considered in our database, as well as their comparison with the average of other municipalities with similar characteristics 88 but that did not receive HSR investments. Using the synthetic control methodology, we 89 90 devote Section 4 to analyze the impacts of HSR on the local tourism activity for each of 91 the three selected (or 'treated') case study municipalities, whereas Section 5 concludes with a summary and brief discussion of our most relevant empirical findings in order to 92 93 shed some light on what policy makers and tourist managers could expect from the 94 connectivity produced by HSR.

95 2. Related literature

96 Economic activity is generally characterized by great spatial inequality, such as 97 disparities between densely populated manufacturing areas and sparsely populated 98 agricultural regions, between congested cities and abandoned rural areas. This may not 99 be the result of natural differences between locations, but rather the result of cumulative 100 processes, which necessarily involve some form of increasing returns, so that geographic 101 concentration may be self-reinforcing. The role of transport investments in reversing the negative consequences of these effects is based on their effective capability to increaseproximity for people and firms.

This is the idea posed in Albalate et al. (2021) regarding high-speed rail (HSR), where 104 105 despite acknowledging the existing consensus on its ability to increase the accessibility in its routes, it also suggests that the overall results are not always evenly distributed, a 106 107 key point in this literature. HSR destinations (and surrounding areas) often earn new 108 economic opportunities, while 'in-between' areas receive a lower share of benefits due to 109 the so-called 'tunnel effects'; they may even reduce their previous attractiveness. Bazin et al. (2006), for example, studied the impact of new French TGV services in rural areas 110 on different industries from 1990 to 1999, and found that larger impacts on productivity 111 and higher GDP gains were often associated to the areas that were already most developed 112 prior to the investments. 113

114 A number of recent papers studying the case of China – the country with the largest HSR network – also provide mixed results. Some of them⁴ challenge these conclusions by 115 finding the positive impacts on rural areas (which, as opposite to Europe, are also densely 116 populated), whereas others suggest that the development of HSR promotes the growth in 117 118 large cities, but not in small and medium-sized ones. In routes where HSR is relatively backwards, it increases its marginalization, resulting in a negative impact (Shi, 2019), and 119 there are cases that even suggest that HSR connections hinder the local economy, 120 121 especially in peripheral regions (due to population relocation and restructuring of 122 industries, Gao et al., 2020). Li et al. (2020) also show that the net effect is positive for 123 cities with already high growth rates, and negative for cities with lower ones, in a sort of 124 siphon effect.

125 Other papers have specifically focused on the relationship between new HSR stations and 126 tourism performance at the local and regional level (see Duval, 2020 or Garau et al. 2021). 127 Most of them consider that an accessibility improvement in a tourism destination will lead to an expansion of visitors figures due to the reduced generalized transport cost. This 128 positive impact is confirmed by several studies (Masson and Petiot, 2009; Bazin et al. 129 130 2010; Wang et al., 2012; Delaplace et al., 2014) and is often regarded as the most relevant positive externality associated with new rail investments (see Murakami and Cervero, 131 2017, for example). Unquestionably, this expected improvement in the tourism 132 attractiveness of a destination, if true, provides new opportunities for additional services, 133 134 businesses, and employment (see Feliu, 2012 or Guirao et al., 2018), and a boost for local public revenues (see Hernández and Jiménez, 2014).⁵ 135

⁴ See, for example Jia *et al.* (2017), Chen and Haynes (2017), Wang and Duan (2018) or, more recently, Liang *et al.* (2020) or Li and Ma (2021). An extensive review, including some empirical estimates, can be found in Wang and Dong (2022).

⁵ Although it is not the only factor, the future of tourism is undoubtedly connected to transport improvements, not only from a technological point of view, but also in relation to the accessibility of hitherto unreachable destinations, as pointed out by Galvagno and Giaccone (2019), or Bastidas-Manzano et al. (2021).

However, ex-post evaluations of the relationship between high-speed rail and its effects 136 are often much more modest. Analyses of several lines in France show that the availability 137 of a HSR connection adds value to already popular tourism destinations but does not 138 suffice by itself to promote less-known areas. Although the initial impact of High-speed 139 Rail on tourism figures may be positive, the number of overnight stays may decrease 140 141 (Bonnafous, 1987; Klein and Claisse, 1997), and the type of visitor often becomes more 142 oriented towards business travel due to this new service. In some cities the arrival of HSR led to the disappearance of small hotels with limited attractions, while large national 143 chains increased their supply. Similarly, Bazin et al. (2014) examined the effect on 144 145 destinations located less than one-and-a-half hours from Paris, finding some positive (but 146 not long-lasting) effects. They also confirmed the decrease in overnight stays. More recently, Delaplace and Bazin-Benoit (2017), concluded that HSR seems to be more 147 profitable in terms of its contribution to tourism in large municipalities, where local 148 agents are more able to cooperate and provide additional amenities and incentives for 149 150 travelers to stay longer.

151 Similar results have been found for Spain. For example, Clavé et al. (2015) showed that 152 the improvement in visitors figures due to the AVE connection was irrelevant around the coast of Tarragona. In Alicante, Ortuño-Padilla et al. (2015) estimated an increase of just 153 over 20,000 tourists per year in the province after the AVE connection with Madrid and 154 Valencia, and Albalate (2015) showed that the number of tourists grew faster in Spanish 155 156 provinces not connected to the HSR network than in connected destinations, suggesting that factors other than the availability of rail services may have a greater influence on 157 tourism attraction.⁶ 158

One reason for this unexpected lack of significance of the AVE at the local level could 159 160 be found in how the availability of rail services affects local destination choices. Guirao and Soler (2008) study the case of the small city of Toledo, while Pagliara et al. (2015) 161 162 focus on Madrid and Gutiérrez et al. (2019) on the Catalan coast. Overall, their results 163 indicate that the presence of HSR services is not a key factor influencing visitors' choices, 164 since most of them are international tourists who can only arrive by air. However, the availability of AVE routes seems to be attractive for them when visiting nearby locations 165 in short trips or one-day excursions. Curiously, a similar conclusion is reached by Chen 166 and Haynes (2015) when investigating the impact of Chinese HSR services on their 167 international tourism demand. 168

From an empirical point of view, some recent works have further explored the always controversial causality direction of all these effects. For example, Gao *et al.* (2019) evaluated the impact of high-speed rail investments on tourism growth in China using a difference-in-differences approach and found that HSR connections did not promote tourism revenue despite boosting tourist arrivals, leading to a negative net effect on tourism revenue per arrival. Hou (2019) confirmed these conclusions using a quasi-

⁶ These results were later confirmed by Albalate and Fageda (2016), Campa *et al.* (2016), Vázquez and Navarro (2016) and Albalate *et al.* (2017).

experimental methodology, arguing that there were significant differences in results depending on the city size and whether domestic or international tourism arrivals were considered. As noted by all these studies, the evidence is not yet conclusive. For that reason, the following sections present, as a case study, a detailed causal analysis of the relationship between tourism and high-speed rail investment in Spain.

180 Finally, it is worth mentioning this paper builds on previous works and previous evidence 181 and contributes to this line of research in several ways. Some recent works drawing into the Spanish experience have explored the average treatment effect of HSR considering 182 all provinces (Albalate and Fageda, 2016) or all local touristic enclaves (Albalate, 183 184 Campos and Jiménez, 2017). The goal of these papers was to evaluate and estimate average impacts of HSR arrivals on heterogeneous samples of Spanish provinces and 185 touristic enclaves, respectively. Both used panel data econometric methods, which were 186 187 suitable for the objective and data of their empirical strategies. Guirao and Campa (2016) 188 and Campa et al. (2019) also provided very interesting empirical evidence both at provincial and enclave level. 189

190 We also build on previous research to account for tourist demand predictors other than 191 HSR infrastructure to implement synthetic control methods. Assaf and Josiassen (2012), categorize tourism determinants into 8 groups: Infrastructure, Economic Conditions, 192 193 Security, price competitiveness, government policies, environmental sustainability, labor 194 skills, and natural resources. Some of these determinants are more relevant for international tourism attraction in developing countries (i.e., Security, government 195 196 policies, labor skills, natural resources), where alternative destinations may vary greatly 197 in these features. In developed European economies with consolidated and specialized tourism industries, accessibility provided by transportation, the relative economic 198 conditions -income, business cycle-, demographic features - population and its density-199 and price competitiveness are expected to be good predictors of tourism demand as shown 200 in several recent studies (Massidda and Etzo, 2012; Serra et al. 2014). 201

202 Our paper contributes to this literature by focusing on low density lagged areas to evaluate 203 whether HSR can be a driver of regional development through its impact on the tourism industry, as has been claimed and expected by policy makers and local tourism lobbies. 204 This relationship was first explored, very descriptively, in Albalate et al. (2021), where 205 206 we just computed the main differences in tourism outcomes before and after the 207 inauguration of HSR stations in low density province capitals and compared them to a 208 sample of other control province capitals that were not affected by this infrastructure. That analysis was not causal but substantiates the hypothesis tested in this paper. Thus, 209 210 we contribute to the literature by providing the first quasi-experimental causal evaluation 211 of how HSR do affect tourism in lagged low-density and isolated areas. With this, we 212 contribute to the debate on the real ex-post impacts of HSR rail and, as a result, to the design of infrastructure policy for the development of lagged and rural territories. 213

215 **3. Data and methodology**

216 In this paper we have built a panel dataset of all Spanish municipalities (unit of analysis) with a population lower than 200.000 inhabitants (on average, for the whole period 217 considered), followed for 15 years. It includes detailed information about their monthly 218 number of visitors extracted from the 'Hotel Occupancy Survey' (Encuesta de Ocupación 219 220 Hotelera), the most reliable tourism source in the country, which is available online at the Spanish Statistical Office (www.ine.es). Specifically, we use as our dependent variable 221 222 the total number of overnight visitors (i.e., those spending one or more nights in a hotel 223 of any category) in city i, during month m of year t. Our initial period is January 2005, 224 and the final period is December 2019. In total, we have 13,860 observations related to 225 77 cities.

226 As widely recognized since Song et al. (2010, 2012), tourism activity can be measured in terms of four main variables: people (tourists, accommodation), money (expenditure, 227 income), time (stays, trip length) and space (distance, trip length). An appropriate 228 combination of these variables would certainly provide a complete picture of tourism 229 demand and supply for a particular destination. When some of them are not available, this 230 overall picture can be approximated by simplified (but imperfect) indicators such as the 231 number of overnight stays. This is a typical unit of measurement accepted by the Eurostat 232 office under the EU Directive 95/57/EC on tourism statistics, as it provides an advanced 233 234 indicator on the foreseeable evolution of the remaining indicators, especially at local level. A similar approach is found in Gössling et al. (2018) and Baggio (2019). 235

236 Our analysis focuses on the effects of AVE services in three Spanish cities, which are low-density provincial capitals: Albacete, Cuenca, and León. The selection of these three 237 cities is justified by the following criteria. First, we are interested in the expected 238 revitalization effects of the new rail services in less populated regions. These three cities 239 belong to provinces with less than 30 inhabitants per km² and have less than 200,000 240 inhabitants. Second, we are considering only cities that are at least more than 100 km 241 from any major city or main AVE station, to focus on the effects in relatively isolated 242 areas, which do not receive HSR spillover effects from major cities, such as Toledo and 243 244 Segovia, for example, which may receive tourists whose main destination is the city of 245 Madrid. Third, given that the AVE network in Spain is precisely designed to connect provincial capitals, we expect that the main effect of the HSR on tourism will be found, 246 247 if any, in the municipality closest to the station, i.e., the provincial capital (see Figure 1). Fourth, we consider provinces with at least 5.000 hotel beds. This means that our results 248 249 cannot be extrapolated or inform about HSR effects on any context, but to a very specific and singular context of small and medium cities in low-density provinces. 250

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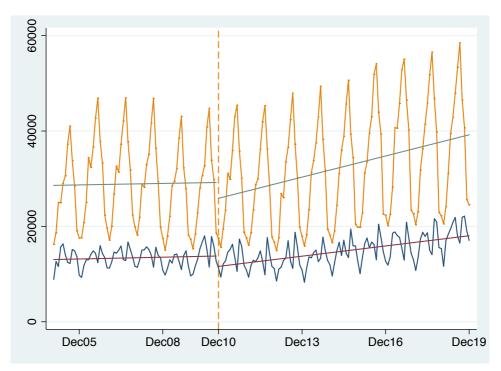
255 <u>Source</u>: Adapted from <u>www.adif.es</u>. The map includes the name of the HSR stations and the provinces where they are
 256 located. Total network length is 3,400 kms.

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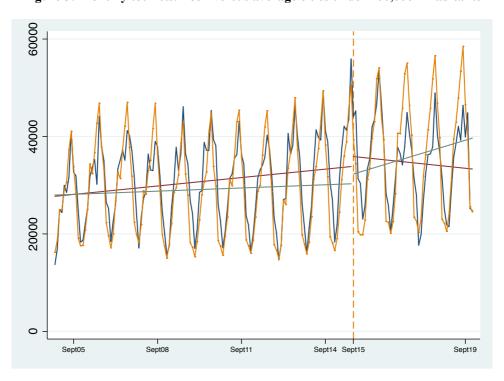
To evaluate the causal effect of AVE arrivals, the treated cities and their actual evolution 258 should be compared with their counterfactual, which is unobserved and can only be 259 estimated by means of control units. Figures 2, 3 and 4 depict the evolution of overnight 260 visitors for the case of each selected treated city (Albacete, León, and Cuenca) compared 261 to the average of the rest of the Spanish cities under 200,000 inhabitants (controls) for the 262 263 period of analysis 2005-2019. Vertical lines in each figure show the date of AVE inauguration in treated cities, establishing the pre-treatment and the post-treatment 264 periods for each experience. The figures show that the comparison between the treated 265 cities and the average of the control cities is not satisfying the parallel trend assumption 266 of differences-in-differences methods, what would bias the average treatment effect to be 267 estimated with this widely used policy evaluation method. Moreover, we have not been 268 able to find a subsample in the control group that meets this condition. Consequently, we 269 have opted for a more flexible approach to evaluate the causal relationship between HSR 270 271 services and tourism outcomes in the selected treated cities: the synthetic control method.

Figure 2: Monthly tourists. Albacete versus average cities under 200,000 inhabitants



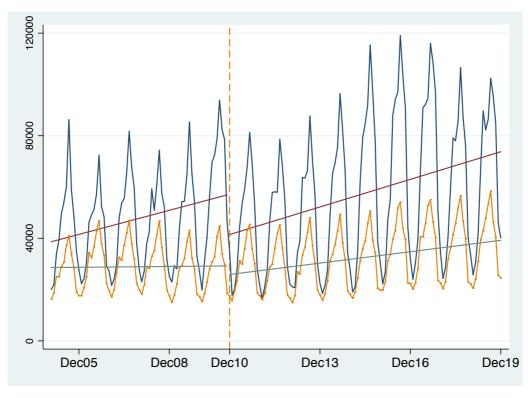
275 <u>Source</u>: Own elaboration. Obs.: Observations. Blue line: Albacete; Red line: *lfit* before and after for Albacete. Orange
 276 line: Control cities; Green line: *lfit* before and after for them.

Figure 3: Monthly tourists. León versus average cities under 200,000 inhabitants



280 Source: Own elaboration. Obs.: Observations. Blue line: León; Red line: *lfit* before and after for León. Orange line:
 281 Control cities; Green line: *lfit* before and after for them.

Figure 4: Monthly tourists. Cuenca versus average cities under 200,000 inhabitants



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286 Source: Own elaboration. Obs.: Observations. Blue line: Cuenca; Red line: *lfit* before and after for Cuenca. Orange 287 line: Control cities; Green line: *lfit* before and after for them.

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The synthetic control method, firstly proposed in Abadie and Gardeazabal (2003) and 289 290 developed in Abadie et al. (2010) as a comparative method, is a quasi-experimental methodology that has been increasingly adopted in the last decade as the standard 291 technique to evaluate causal impacts, providing a practical solution to the evaluation of 292 case studies. Indeed, Athey and Imbens (2017) consider this approach as one of the most 293 influential recent contributions to empirical policy evaluation. This methodology is 294 particularly appropriate in our setting, as it allows us to address case studies without 295 renouncing to a causality analysis. Intuitively, it compares the evolution of each city 296 during the treatment period with that of a weighted combination of other Spanish cities 297 chosen to resemble the characteristics and tourism outcomes of the treated city before the 298 treatment, in our case, the inauguration of AVE services. 299

Following Abadie and Gardeazabal (2003), let J be the number of available control cities 300 (the 74 Spanish cities other than Albacete, León and Cuenca included in the sample under 301 200,000 inhabitants), and $W = (w_1, ..., w_I)'$ a $(J \times 1)$ vector of nonnegative weights 302 which adds to one. The scalar w_i (j = 1, ..., J) represents the weight of each city j in the 303 304 synthetic treated city. The weights are chosen so that the synthetic unit most closely resembles the actual one before the treatment. Let X_1 be a ($K \times 1$) vector of pre-treatment 305 values of K predictors. Let X_0 be a $(K \times J)$ matrix which contains the values of the same 306 307 variables for the J possible control provinces and let V be a diagonal matrix with nonnegative components. The values of the diagonal elements of V reflect the relative 308

importance on the different predictors. The vector of weights W^* is chosen to minimize $(X_1 - X_0 W)'V(X_1 - X_0 W)$ subject to $w_j \ge 0$ (j = 1, 2, ..., J) and $w_1 + \cdots + w_J = 1$. The vector W^* defines the combination of control cities which best resemble the treated one before the treatment takes place.

The predictors included in our analysis are the city's population, the province's 313 314 unemployment rate and the province's hotel price index (HPI). The first two variables are published by the Spanish Statistical Office, whereas the latter is constructed with the 315 prices charged by hotels considering all their guests' types (households, firms, tour 316 operators and travel agencies). The 'Hotel Occupancy Survey' provides all the required 317 318 data to build this index, which includes information received from approximately 6,000 319 hotel establishments in winter and 8,500 in summer. The HPI is compiled on a continuous 320 monthly basis. The sample is quite representative for hotels with three or more stars (quality rating) in all Spanish provinces. 321

322 By running the model, we find that, in all three cases, the synthetic control method can 323 provide a control unit much more similar to the treated units than the average of all other 324 control cities. Table 1 displays the information regarding predictor balance, with results on the average predictors' values for Albacete, Cuenca, and León, respectively, and their 325 synthetic counterparts. The donor pool is formed by all other municipalities with less than 326 200,000 inhabitants, excluding those with AVE services, which could bias the true effect 327 of HSR in the three cities considered. The first two numerical columns in Table 1 show 328 how close to the real city the synthetic unit is to validate the use the evolution of this unit 329 330 as counterfactual of the evolution of the real city. The causal effect of the treatment is then quantified by the simple difference between the treated unit and its synthetic cohort 331 after the treatment (post-treatment period). 332

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Table 1: Predictor balance

Predictors	ALBACETE	Synth	Average
Average Tourists jan05-nov10	13,413	13,386	28,887
Population	165,412	165,410	139,204
Unemployment rate	6.5	6.5	7.9
HPI	97.5	97.1	95.7
	CUENCA	Synth	Average
Average Tourists jan05-nov10	17,137	17,009	28,887
Population	53,420	53093	139,204
Unemployment rate	5.1	5.1	7.9
HPI	97.5	97.2	95.7
	LEON	Synth	Average
Average Tourists jan05-sep15	30,775	30,895	29,110
Population (average)	133,283	133,451	139,204
Unemployment rate	7.5	7.5	7.9
HPI	94.15	94.46	95.7

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The synthetic control method is also appropriate in our setting because it is able to estimate causal effects for one-shot exogeneous shocks, such as the AVE arrival, both 338 shortly after entry and well after some periods, allowing us to examine the timing of the 339 effects, whether they existed and whether they were statistically significant or not. In this 340 sense, we consider three policy shocks, namely the inauguration of the AVE connections 341 in Albacete, Cuenca, and León. In the first two cities, the AVE operated its first services 342 an December 15th 2010. In León, it arrived 5 years later, on Sentember 20th 2015.

on December 15th, 2010. In León, it arrived 5 years later, on September 29th, 2015.

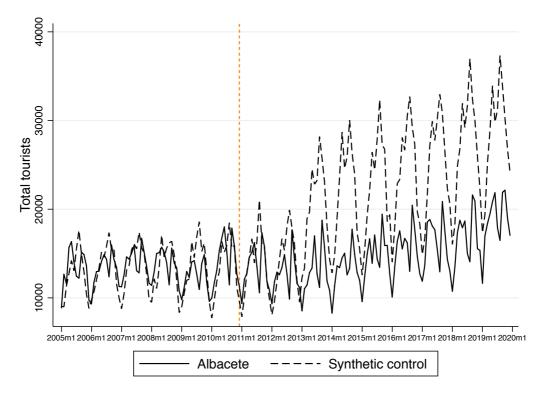
343 **4. Results**

This section presents our main results from the implementation of the synthetic control method to the three case studies of AVE inaugurations (treatment) effects on overnight tourists in Albacete, Cuenca, and León.

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Figure 5: Albacete vs. Synthetic Albacete (counterfactual).



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350 Source: Own elaboration.

First, for Albacete (see Figure 5), we find that the synthetic unit is formed by the 351 352 following combination of weights: Pamplona (0.48), Badajoz (0.38), Antequera (0.07) and Burgos (0.07). The figure shows how this synthetic control is able to resemble the 353 number of tourists staying overnight in Albacete during the pre-treatment period. In 354 355 contrast, during the post-treatment period, we get a divergence between the real and the synthetic control, but, contrary to what would imply a contribution of the AVE on tourism 356 outcomes, we find that the real Albacete received fewer overnight tourists than its 357 counterfactual. Thus, not only do we not find a positive impact of the AVE, but our 358 evidence seems to point to the opposite effect. A closer look at the seasonal distribution 359 of the results suggests that the divergences are mainly found during the most touristic 360

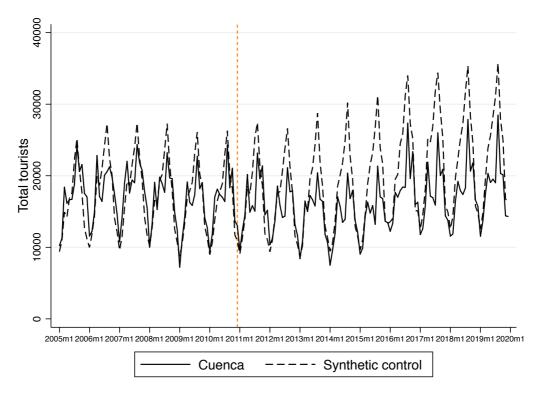
seasons, while we still find less marked differences in the off-peak seasons (winter),although still statistically significant.

Our results for Cuenca are very similar. In this case, the synthetic unit is made of a 363 combination of the several donors, mainly by Soria (0.41) and Naut Aran (0.07). The rest 364 of donors have a very limited contribution with less than 0.05 weight each. As shown in 365 Figure 6, the synthetic unit also resembles very closely the pre-treatment evolution of 366 overnight tourists in Cuenca, but again, we find an increasing divergence between the real 367 and the synthetic Cuenca in peak seasons. On the contrary, we do not find differences 368 during off-peak seasons over the years. As a result, we do not find evidence of any 369 370 positive contribution effect of AVE on overnight tourists as could be expected. If any, the effect seems to be the opposite. 371

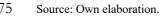
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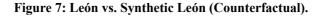
Figure 6: Cuenca vs. Synthetic Cuenca (Counterfactual).

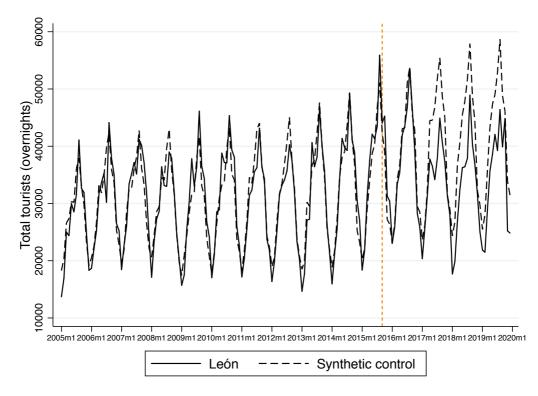


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376 We finally replicate the same analysis for León (Figure 7), where the donor pool includes Donostia (0.24), Pamplona (0.18) and Almería (0.09), followed by other controls with 377 378 weights lower than 0.05. Our results are consistent with the previous cases. In León, the 379 synthetic unit is also able to resemble very closely the outcome variable during the pretreatment period, and the first two years of post-treatment, what indicates lack of causal 380 impact. After these years, the synthetic unit starts to deviate, indicating higher expected 381 overnight tourists than the ones actually received. Again, our findings suggest that the 382 383 AVE is not only unable to revitalize the tourism industry in this city, but also that during peak seasons it seems to be associated with lower tourism demand. 384





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387 Source: Own elaboration.

The descriptive analysis based on the figures derived from the synthetic control method 388 can be statistically checked to evaluate whether the trends of treated and synthetic control 389 units are really different over time during both the pretreatment and the post-treatment 390 391 periods. Table 2 displays these tests in its last column. Before AVE arrivals, the null 392 hypothesis of equal trends between treated and synthetic units cannot be rejected. This validates the identification strategy of creating a synthetic control unit to estimate a 393 394 counterfactual. After AVE inaugurations, our tests suggest there are statistically different trends between real and synthetic units, but contrary to what could be expected, the sign 395 396 of the difference imply that the AVE is associated with a lower number of overnight 397 tourists. The hypothesis is rejected at a 1% significance level in all three cases.

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Table 2: T-test. Treated vs Synthetic, before and after treatment.

	Total tourists	Total tourists	t-test
	(overnights) Treated	(overnights) Synthetic	
Albacete (Before)	13,413 (243.5)	13,386 (334.5)	0.0990
Albacete (After)	14,821 (310.1)	21,860 (686.9)	-13.2696***
León (Before)	30,775 (756.8)	30,895 (716.5)	-0.4886
León (After)	34,604 (1,187.5)	39,618.6 (1,407.2)	-7.3071***
Cuenca (Before)	17,137 (455.5)	17,009 (579.4)	0.4071
Cuenca (After)	16,235 (387.2)	19,354 (618.3)	-8.4016***

400 Standard errors in parentheses

 $401 \qquad {}^{*}p < 0.10, {}^{**}p < 0.05, {}^{***}p < 0.01$

⁴⁰²

403 **5. Placebos**

Because we do not find a positive effects of AVE arrivals on local tourism outcomes, we are not particularly concerned about anticipatory effects or confounding factors of spurious impacts that are usual issues in synthetic control method studies finding causal effects. However, we are finding a sort of negative effect associated with HSR that could be explained by these sources of bias. This negative influence does not seem to appear immediately, but with some lack, generally of about two years.

410 Following this idea and as robustness check, we conducted two placebo tests. First, a test over time, in which we assume that the treatment took place 24 months before the actual 411 inauguration. We then repeat the above analysis to find any statistical significance (or 412 413 not) between the treatment and the synthetic. The results show that this fake treatment 414 analysis does not report any statistically significant difference between treated and 415 synthetic units in post-treatment periods, as should also be the case for pre-treatment periods. Table 3 shows our main results, and the last column summarizes the results of 416 the t-test of the null hypothesis of equal trends. The conclusion of this placebo experiment 417 418 shows, as expected, that we cannot reject the null hypothesis in any of the three cases 419 studied, which supports our findings of a negative effect of the AVE on local tourism in 420 both the medium and long term.



 Table 3: T-test. Treated vs Synthetic, before and after fake treatment analysis.

	Total tourists (overnights) Treated	Total tourists (overnights) Synthetic	t-test
Albacete (Before)	13,431 (326.5)	13,436 (413.2)	-0.0152
Albacete (After)	13.396 (365.0)	13,226 (411.1)	0.4599
León (Before)	29,985 (808.9)	30,087 (807.9)	-0.3636
León (After)	32,797 (1,696)	32,309 (1,667)	1.0488
Cuenca (Before)	17,850 (628.2)	17,989 (924.2)	-0.2410
Cuenca (After)	16,445 (646.5)	17,160 (932.2)	-1.3612

⁴²² Standard errors in parentheses

423 * p < 0.10, ** p < 0.05, *** p < 0.01

425 Second, we replicate the synthetic control estimators by replacing each city (Albacete, 426 León, and Cuenca) with another city not affected by the HSR. In this case we selected 427 Cáceres, a city of less than 100,000 inhabitants in southwestern Spain that also meets all 428 the selection criteria defined above. In addition, there are no plans to build a high-speed 429 line in this city, so the results would not be affected by this change. Table 4 includes the 430 results of this second robustness experiment: the t-test after the synthetic analysis also 431 indicates that there are no differences between groups.

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⁴²⁴

Table 4: T-test. Treated vs Synthetic, before and after fake city analysis.

		Total tourists (overnights) Treated	Total tourists (overnights) Synthetic	t-test
	Cáceres as Albacete or Cuenca (Before) ⁽¹⁾	17,964.93 (424.5)	17,989.18 (626.7)	-0.0599
	Cáceres as Albacete or Cuenca (After) ⁽¹⁾	22,663.17 (588.6)	22,679.18 (752.9)	-0.0455
	Cáceres as León (Before)	19,108.09 (406.0)	19,164.75 (497.2)	-0.1972
	Cáceres as León (After)	24,999.21 (859.7)	25,323.89 (1,000.7)	-0.8421
35	Standard arrows in parenthases (1) Note that USP antropas in Albasets and Cuance was at some date			

435 Standard errors in parentheses. ⁽¹⁾ Note that HSR entrance in Albacete and Cuenca was at same date. 436 p < 0.10, ** p < 0.05, *** p < 0.01

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438 6. Conclusions

439 Spain is the European country that has made the greatest commitment to high-speed rail 440 (HSR), thus becoming the leader at a good distance from other comparable countries in terms of network length and coverage, only behind China in the world ranking. One of 441 442 the usual arguments in the extension of its network is the objective of promoting greater 443 social cohesion and favoring regional development, providing new opportunities to the 444 most backward territories, which justifies an extensive HSR network deployment that aims to connect all provincial capitals with Madrid. These declared opportunities and the 445 implicit association of the HSR with progress and regional convergence also tend to 446 justify the demands of the regional and local authorities to receive such a virtuous 447 448 infrastructure.

449 One of the new common opportunities expected with the arrival of the HSR is the 450 revitalization of tourism activities. HSR projects are expected to improve the accessibility 451 of the area for new visitors. However, not many papers have addressed the ex-post evaluation of HSR projects, and even less research has focused on the particular case of 452 453 medium and small cities in low-density areas. This paper contributes to this literature and 454 to the improvement of knowledge about the true impacts of this infrastructure, opening 455 the field for similar and comparable studies in other countries. Our results should be only 456 extrapolated or representative of the contribution of this infrastructure in this specific and 457 singular context of medium and small cities in low density areas.

458 Our empirical results, in fact, call into question the contribution of HSR projects to 459 revitalize the tourism activity in low-density areas, either relatively isolated or far from/to 460 large more dynamic cities. Consequently, these results raise reasonable doubts as to whether investing in HSR is indeed the holy grail and the only solution to the regional 461 growth of lagging rural territories. We think that, at the very least, HSR is not a sufficient 462 condition, and we agree with Jia et al. (2017), which stated that the role of high-speed rail 463 464 mainly depends on whether a location has the necessary conditions to achieve the desired 465 effects. If not, HSR is likely to adversely impact the local economy, deepening its backwardness. This is consistent, as well with the results of papers showing that tourism 466 benefits depend on the size and dynamism of the cities, suggesting that major nodes tend 467 to benefit centralizing and sucking up economic activity, leaving small intermediate cities 468 in a worse position. 469

470 Contrary to what is usually expected or declared by planners or local politicians pushing
471 to get these investments and gain access to this new mode of transportation, our causal
472 evidence robustly suggests HSR does not contribute positively with more overnight
473 tourists. Conversely, according to our most striking findings, it seems it could even exert
474 the opposite effect.

It is true, however, that the adverse impact of the HSR on the local economy of small cities might be exaggerated, as this study does not examine any direct economic index (although tourism accounts for almost 75% of Spain's GDP). As has been recently pointed out for the case of China (see Xu and Sun, 2020 or Li et al., 2022), large cities usually have a huge siphon effect on small cities in terms of internal immigration after the HSR connection and similar differences have been accounted for in the literature for tourism inflows.

482 However, the problem of causality remains and is the main one we have tried to study in 483 this paper. Our analysis is based on the variation experienced in the number of visitors that were accommodated in tourist establishments. These are the only ones for which a 484 long series of comparable data (from 2005 to 2019) at the municipality level is available 485 from the Spanish National Statistical Institute. Therefore, we are not able to capture the 486 487 effects of HSR on same-day visitors or other tourism outcomes, such as tourism average expenditures. For those reasons, our results and conclusions must be taken cautiously. 488 For example, in-vehicle AVE time to Madrid is 55 minutes from Cuenca and 1:30 hours 489 490 from Albacete with several frequencies, what makes easy same day returns of travelers 491 that perhaps before HSR services had to spend at least one night in these two cities. Only León is at 2 hours trip from Madrid. This motive, which cannot explain the whole effect, 492 493 is consistent with the evidence provided in other experiences such as the French one (See 494 Bazin et al. 2014).

495 This measurement bias from missing same-day travelers might not be very large due to: 496 1) the low number of total passengers - of which only a part would correspond to same-497 day tourists - that daily uses HSR services at the treated cities (around 950 in Albacete, 780 in Cuenca, and 240 in León) 2) part of them being intra-organization journeys (work-498 499 related) (Bonnafous, 1987) and, 3) the positive correlation between time spent at 500 destination and tourist expenditures (Thrane and Farstad, 2011; Brida and Scuderi, 2013) 501 and smaller wider economic effects. More and better information would be necessary to 502 carefully disentangle the effects of HSR on alternative tourism outcome variables.

503 In all, according to the evidence provided in this paper, demanding HSR stations by 504 lagging areas as a solution to their regional growth problems does not seem justified from the point of view of promoting local tourism, which is one of the usually expected positive 505 outcomes. At least it is not in the specific context of the design of the AVE in Spain, 506 507 which, according to the latest available socio-economic evaluations, will never cover its investment costs with the expected net social benefits mainly due to its low demand (see 508 Betancor and Llobet, 2017). Somehow, our findings are consistent with the papers that 509 showed that biggest and most dynamic nodes are the winners of HSR deployments. 510

The 'new economic geography' theory may help us understand why this reduction in the 511 generalized cost of transport does not produce the expected regional convergence. 512 Although it is not inevitable, the core-periphery effects produced by agglomeration 513 514 economies suggest that lowering transport costs will always increase movement towards the core and hence centralization and increasing inequality between regions – and not the 515 516 opposite (Vickerman, 2015; 2018). This also certifies the expectations by Vickerman et 517 al. (1999) where it was shown that relative accessibilities would change very little with TEN-T and the main gainers would be just the regions which already had the highest 518 levels of accessibility. While accessibility may not be the deciding factor in promoting 519 tourism in small cities (as people are more likely to choose to visit places for their 520 521 attractiveness as a tourist destination rather than for the convenience of transport), policy 522 makers or local governments should pay attention to building and polishing local 523 attractiveness and leverage the inauguration of HSR for place branding, at least in the 524 short run. Otherwise, receiving the coveted HSR investments could sometimes be another 525 kind of winner's curse for small cities.

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528 References

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